

INNOVATION CENTER KOLTSOVO (ICK)

The Science town Koltsovo, Novosibirsk region

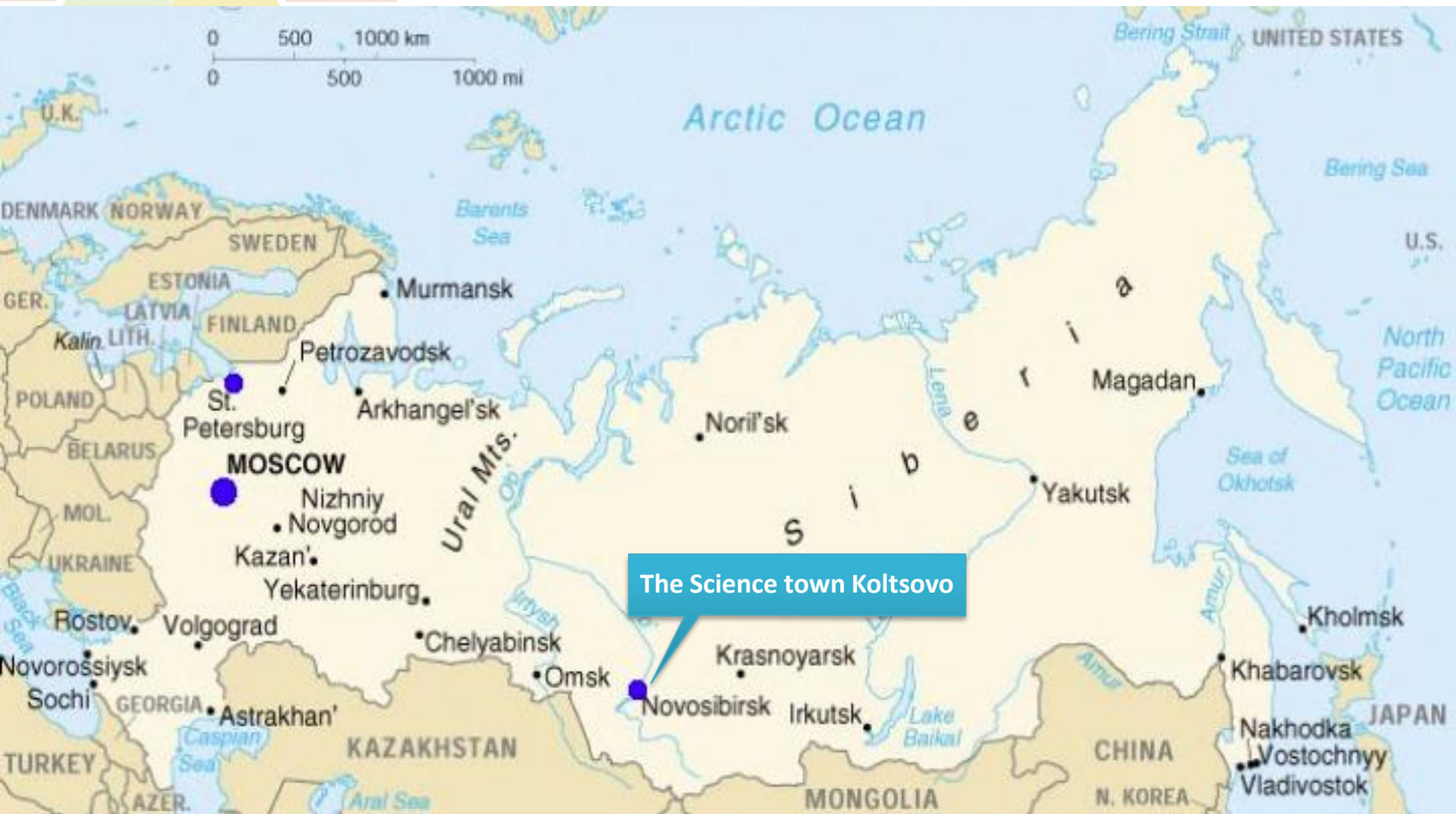


April 2016

- Innovation center Koltsovo assists to start and the development of innovation companies, and to international cooperation projects of the local companies
- ICK is an entry point for international companies wishing to cooperate with Koltsovo and Novosibirsk companies in the sphere of life sciences

NOVOSIBIRSK ON THE MAP

Novosibirsk is the third most populated city in Russia after **Moscow** and **St Petersburg**



NOVOSIBIRSK AND SCIENCE TOWN KOLTSOVO

- 75 % of medical diagnostic test-systems produced in Russia
 - 60 % of medical X-ray machines produced in Russia
- As well as
- Pharmaceuticals, cosmetics, diagnostics, functional food (esp. live probiotic products), dietary supplements and feed

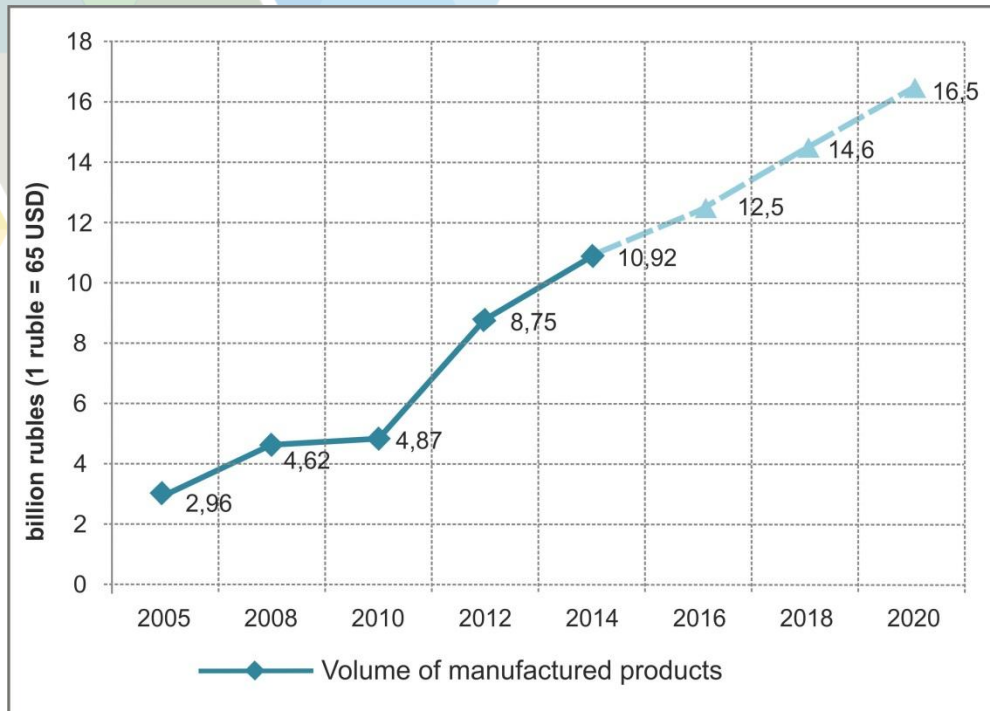
By estimation of Paul-Ehrlich-Institut (Germany) 2 test-systems on HBsAg produced in Koltsovo are **in top-20** produced in the world



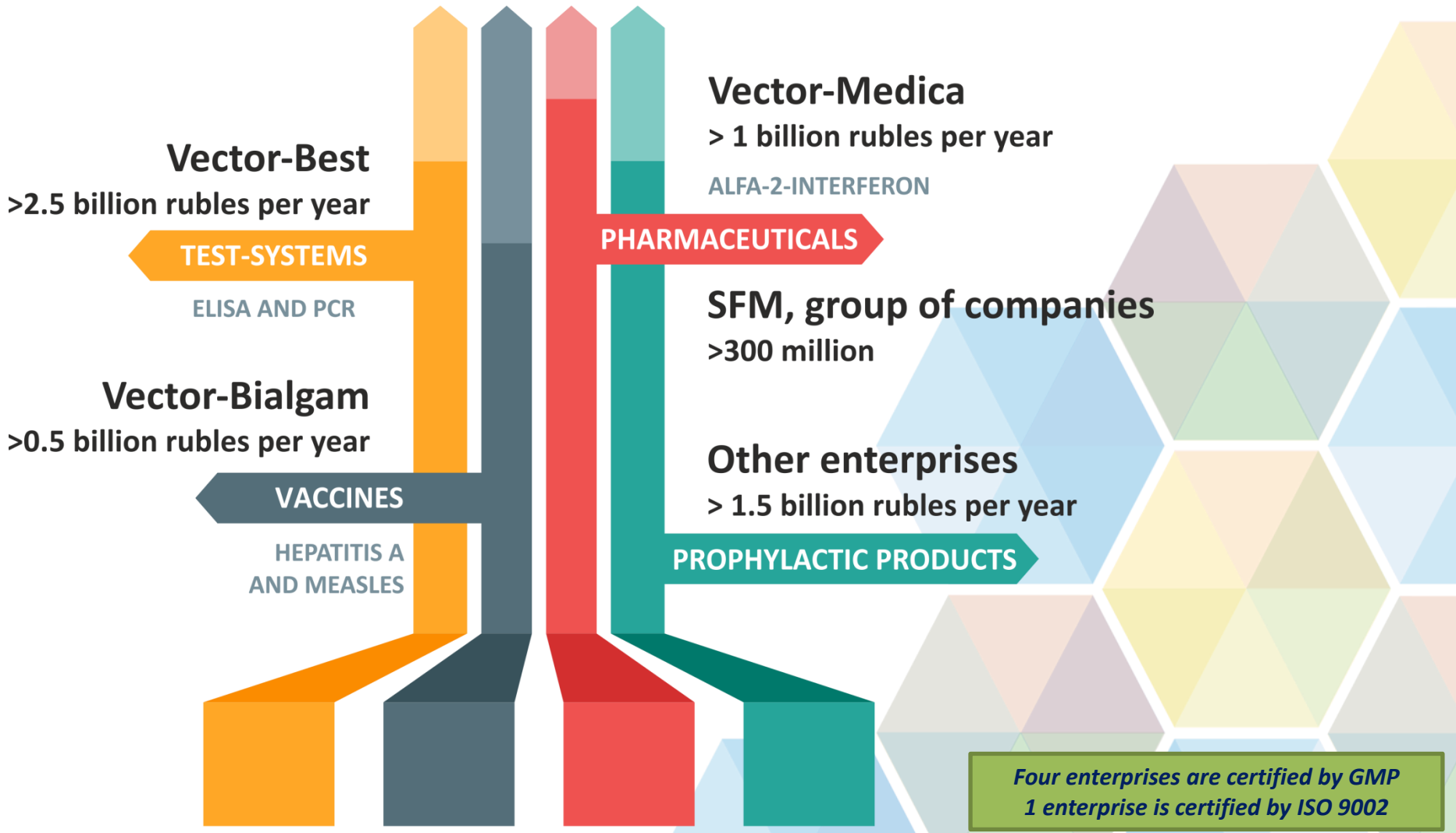
NOVOSIBIRSK
REGION

SCIENCE TOWN KOLTSOVO

- Location of Institute of virology and biotechnology “Vector” (repository of smallpox (variola) virus and 22 000 other strains)
- Average age of residents – 37 years, 16 000 residents
- Annual volume of manufactured innovation products – more than 4.5 billion rubles (USD 70 million)
- Tax revenues annually increase by 1.5-2 times



Koltsovo research and production companies



State research center of virology and biotechnology Vector

Four enterprises are certified by GMP
1 enterprise is certified by ISO 9002



autonomous non-profit organization

«**INNOVATION CENTER KOLTSOVO**» (ICK)

Basic element of innovation infrastructure of Koltsovo.

— Provides access to other elements (biotechnopark, scale-up facilities, etc)

MISSION - assistance to start and development of science-driven business

Founded in 2000

MAIN ACTIVITIES

- Complex services to innovation companies and projects (from registration of legal entity → marketing/ financial analytics → investment attraction → partners search → internationalization).

- Development of regional innovation infrastructure (Biotechnopark, cluster, Siberian biotechnology initiative, etc.)

- Technology transfer and partner search, international partners search

- OpenBio - communication platform (scientific conference + round tables and discussions for business + exposition of biotech companies+ activities for school kids). Held annually in October (<http://openbio.ru>)



**OPEN
BIO**
KOLTSOVO/2015

INSTRUMENTS

Innovation center Koltsovo works with infrastructure of regional, federal and international level

- ✓ Complex consulting for innovation companies and projects using municipal and regional support programs
- ✓ Venture partner of Seed Investment Fund of Russian Venture company (RVC)
- ✓ Member of “Business-angels of Siberia”
- ✓ Founding member of Russian technology transfer network (RTTN, www.rttn.ru).
- ✓ Operates a database for innovation projects looking for technological partners RTTNsib since 2005 (www.rttn-sib.ru), more than 600 requests and offers published
- ✓ Since 2008 a member of Russian business-innovation network, a member of Enterprise Europe Network-Russia (<http://een.ec.europa.eu>)
- ✓ Since 2014 a part of regional cluster infrastructure



COMPLEX APPROACH TO CLIENTS' TASKS

Clients

SMEs, including
innovation companies

Institutes and
Universities

Enterprises created by
Universities

Management system is certified
according to ISO 9001:2008.

STRATEGIC CONSULTING

FEASIBILITY STUDY

INVESTMENT PROJECTS

BUSINESS PLANNING

PLANNING OF FOREIGN
ECONOMIC ACTIVITY

MARKETING

MARKET RESEARCH

COMMUNICATIONS

COMMERCIAL AND ADS

GRAPHICS

EVENTS

EXPOSITIONS/FAIRS

NETWORKING EVENTS

B2B MEETINGS AND
NEGOTIATIONS

COMPANY MISSIONS

COOPERATION (PARTNERS SEARCH)

BUSINESS CONTRACTS

SCIENCE AND TECHNOLOGY

INTERNATIONAL SCIENCE
CALLS

IPR PROTECTION

PATENT SEARCH

STRATEGICAL PLANNING

REGIONAL INNOVATION CLUSTER DEVELOPMENT



ICK is a founding member of non-profit partnership “Biopharm”. It is a business association that was created in 2010 to develop regional innovation biotech cluster.

More than **50 members** of “Biopharm” partnership :

MUNICIPAL AUTHORITIES	HIGH TECHNOLOGY BUSINESS	RESEARCH ORGANISATIONS	INNOVATION INFRASTRUCTURE
	LARGE – 2	State research center of virology and biotechnology Vector	Biotechnopark Koltsovo
	MEDIUM – 10	Research institutions - 3	Business incubator
	SMALL – 31	NSU NSMU Mendeleev D.I. NCTC	Innovation center Koltsovo

CONTACTS

- If you wish to find out more about Koltsovo or local companies, please contact **Innovation center Koltsovo**: <https://ick.ru>, e@ick.ru
- Online-catalogue of companies: <http://catalog.ick.ru>
- **NP “Biopharm”**, association of biotech companies and organizations: <http://npbio.ru>, info@ick.ru



START SMART. DEVELOP FASTER

THANK YOU !

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